

2015 Annual Report

K|N Consultants

Rebecca Kennison, Principal

Lisa Norberg, Principal

The Principals



Rebecca Kennison **Lisa Norberg**

Areas of expertise: new models of scholarly communication, open-access publishing, user-centered design, the impact of library and information services on teaching and learning, organizational transformation in academic libraries

K|N's Mission

K|N Consultants partners with academic institutions and organizations, academic, national, and public libraries, learned and scholarly societies, scholarly publishers and university presses, government agencies, private foundations, and other mission-driven organizations to foster broad knowledge infrastructure transformation through innovative, collaborative solutions that result in more efficient and nimble systems of knowledge creation and dissemination and in expanded and more sustainable educational opportunities for disadvantaged populations.

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Highlights of 2015

- Both principals begin working full-time for K|N.
- In February, the Open Access Network (OAN) becomes a legal “doing business as” (DBA) entity of K|N. The OAN site (openaccessnetwork.org) launches in May.
- K|N consults for several not-for-profit clients, including the Association of Research Libraries (for SHARE), Collegiate School, Václav Havel Library Foundation, and West Virginia University Libraries and West Virginia University Press.
- OAN membership expands beyond individual donors to include institutions, libraries, publishers, scholarly societies, and other organizations.

KIN 2015 Expenses (Total = \$73,985.65)

Travel (14.35 %)
Sum of Amount: \$ 10,615.99

Payroll (54.49 %)
Sum of Amount: \$ 40,313.66

Branding (8.03 %)
Sum of Amount: \$ 5,942

Charitable Registrations (6.27 %)
Sum of Amount: \$ 4,640.03

Conference Registrations (5.81 %)
Sum of Amount: \$ 4,296.75

Food/Entertainment (1.62 %)
Sum of Amount: \$ 1,202.26

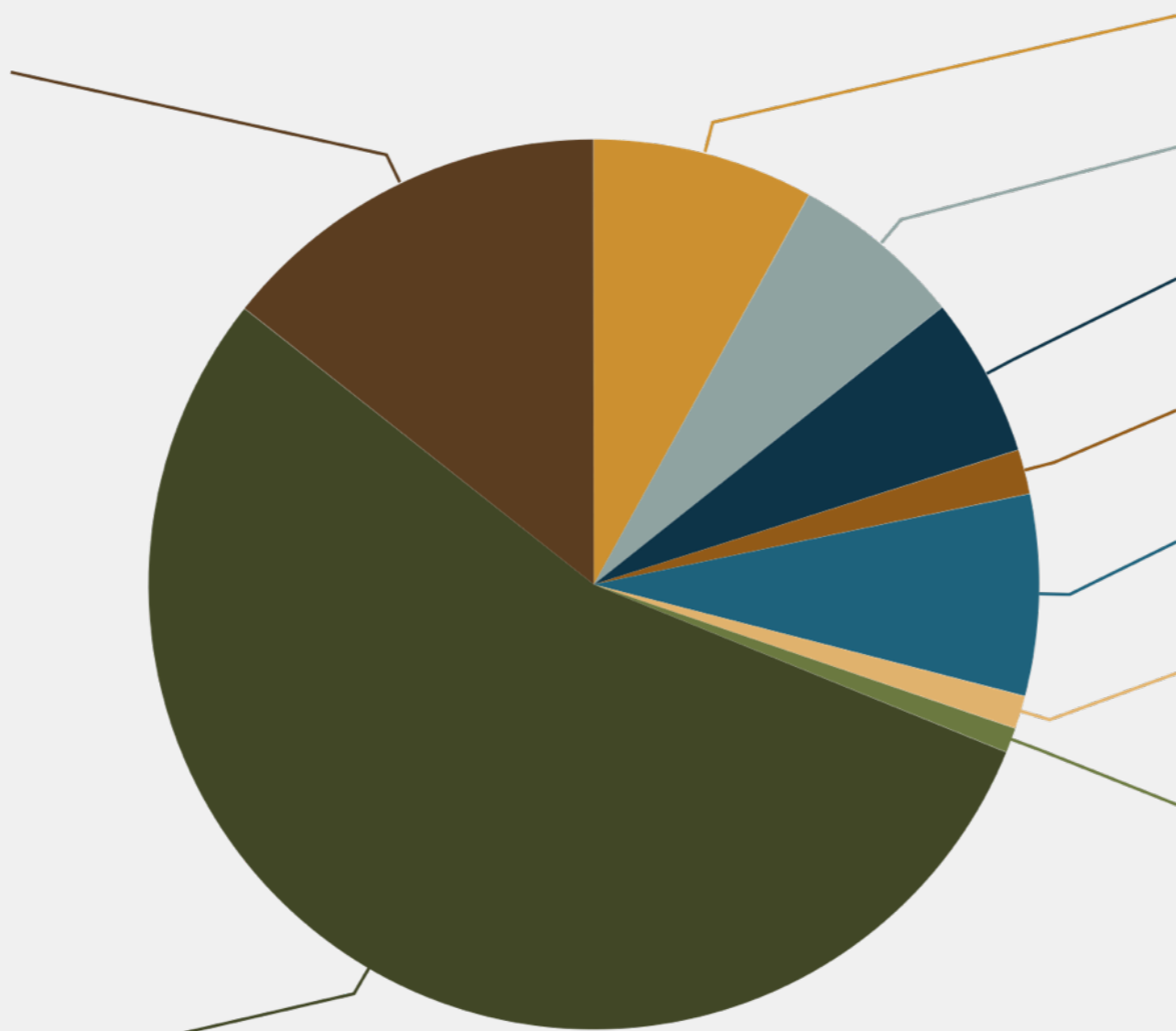
Legal/Accounting (7.3 %)
Sum of Amount: \$ 5,403.85

Miscellaneous (1.21 %)
Sum of Amount: \$ 894.19

Monthly (0.91 %)
Sum of Amount: \$ 676.92

Types of expenses:

- Branding (e.g., website design, business cards)
- Charitable registrations (e.g., state fees, certified agents)
- Conference registrations and professional memberships
- Legal/accounting (e.g., CPA, insurance)
- Miscellaneous (e.g., postage, office supplies, software)
- Monthly expenses (e.g., web hosting, business applications, banking)
- Payroll (e.g., payroll, taxes, Social Security)
- Travel (e.g., hotel, airfare, train, subway)

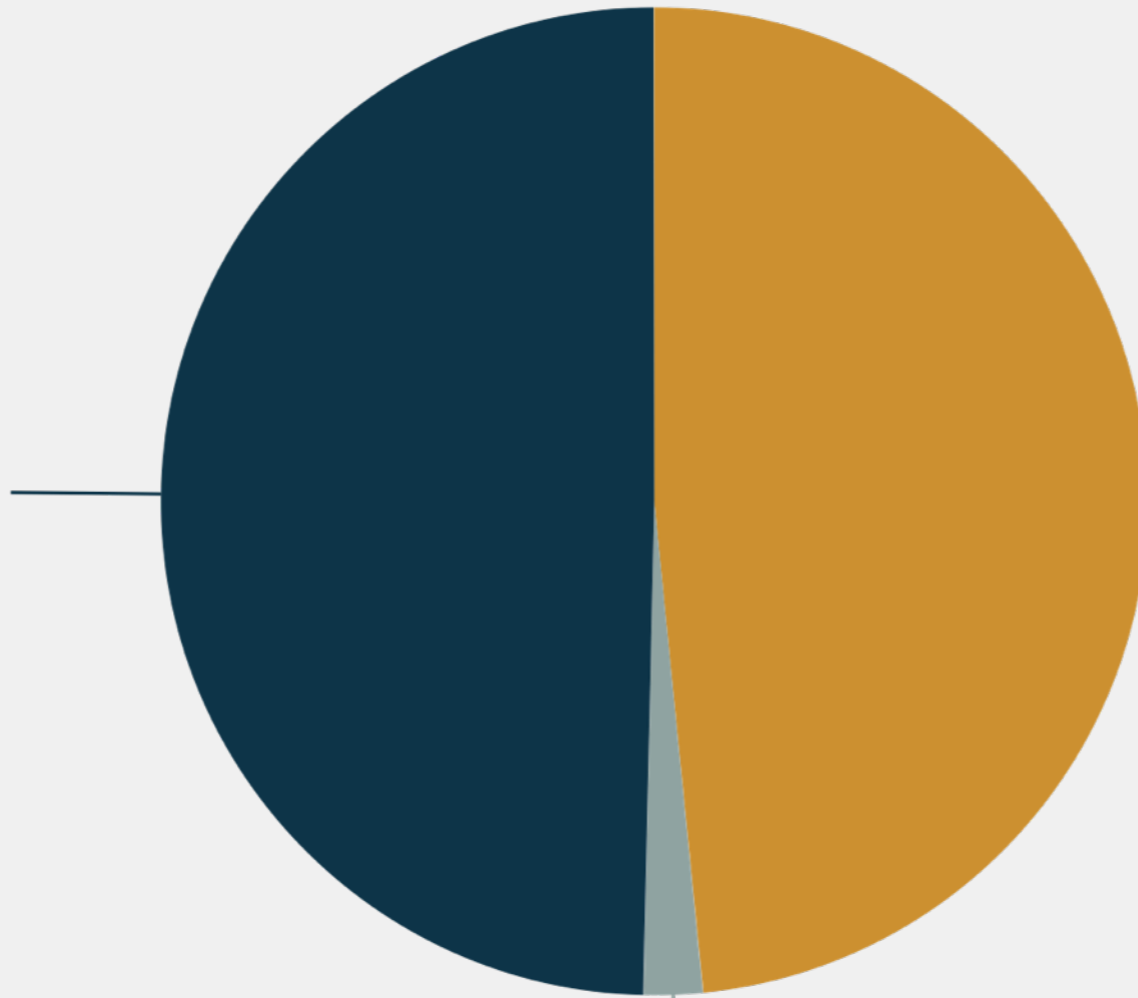


KIN 2015 Revenues (Total = \$97,208.32)

Consulting (49.64 %)
Sum of Yearly Total: \$ 48,253.32

Clients:

- Association of Research Libraries (SHARE)
- Collegiate School
- Václav Havel Library Foundation
- West Virginia University Libraries and Press



Memberships (OAN) (48.42 %)
Sum of Yearly Total: \$ 47,070

39 institutional and organizational members include academic institutions and their libraries, publishers, nonprofit organizations, scholarly societies, and university presses.

Donations (1.94 %)
Sum of Yearly Total: \$ 1,885

Donations came from 26 individuals.

The Open Access Network

The Open Access Network (OAN) is made up of committed individuals, organizations, societies, publishers, libraries, and institutions working together to **Make Knowledge Public**. Our plan is to tackle head-on the challenge of OA business models beginning with disciplines in the humanities and social sciences. The OAN provides a broad and transformative solution for sustainable OA publishing and archiving that is complementary, not competitive, with other OA funding approaches.

Our 2015 OAN Members

Leaders (\$20,000+)

- West Virginia University Libraries & West Virginia University Press

Partners (\$10,000–\$19,999)

- None

Collaborators (\$5,000–\$9,999)

- University of California Press
- University of Montana Library

Benefactors (\$1,000–\$4,999)

- Amherst College Library & Amherst College Press
- Digital Science
- Duke University Libraries
- Lafayette College Library

- Temple University Libraries & Temple University Press

- Trinity University Library

- University of Kansas Libraries

- University of Kentucky Libraries

- University of Pennsylvania Libraries

- Virginia Tech University Libraries

Supporters (\$10–\$999)

- American Anthropological Association

- Bryn Mawr College Library

- College of Wooster Libraries

- CUNY Graduate Center Digital Initiatives

- CUNY Graduate Center Library

- DePauw University Libraries

- Fordham University Press

- Nevada State College

- Oberlin College Library

- Occidental College Library

- Pacific University Libraries & Pacific University Press

- ScienceOpen

- Susquehanna University Library

- University of Miami Libraries

- University of Rhode Island Libraries

- University Press of Florida

- Ursinus College Library

- Wits University Press

Allied Members

- A Growing Culture

- Collaborative Knowledge Foundation

- Digital Public Library of America

- Directory of Open Access Journals

- Library Publishing Coalition

- Metropolitan New York Library Council

- Open Context

Our 2015 Individual Donors

\$500-\$999

- Jennifer Hogan

\$100-\$499

- Nicole Bufanio

- Anna Getselman

- Jim & Elletta
Kennison

- Dr. Jo H. Lewis

- Anita Obermeier

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Up to \$99

- Emilie Alegenio

- Marcus Banks & Pi
Wen Looi

- Amy Buckland

- Robert Hilliker &
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- Molly Keener

- Colleen Lyon

- Shawn Martin

- Jamison Miller

- Lisa Spiro

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